



What are the benefits of hiring a Managed Services Provider to handle your IT?

The Facts

What is an IT MSP?

A company that provides unlimited IT support at one fixed price per month. An MSP proactively manages a company's infrastructure to cut expenses and improve operations.



MSPs are problem solvers.

They help with infrastructure related items such as connectivity, network monitoring, security, virtualization and disaster recovery. They also service printers, PCs and storage issues, give technical support and more. Better yet, they anticipate and fix problems before they occur.



MSPs are trusted advisors and educate on IT risk.

- Education on the latest products
- Alerts to risks or redundancies
- Giving options
- Cost savings, both short and long term
- Increasing productivity
- More bang for your budget



What should an MSP cost me?

An MSP should charge a flat monthly rate. This price is based on either (1) the number of heads, or (2) how many of what types of devices are in the network.



Any good MSP agreement has...

- Transparent policies
- No surprises or hidden costs
- An incentive to do the job right the first time
- A client bill of rights
- Clear expectations of response time & availability



Key Facts to Know

- Identify each MSP's skill set & experience
- Gather testimonials & call references
- Don't always take the lowest price
- Your data is PRICELESS. Put it in good hands



The Benefits

What are the benefits of hiring an IT MSP?

- A team of experts
- Significant cost savings
- Proactive support
- Quick response
- Trusted partnership
- A good MSP has skin in the game



What is the risk if you don't solve these problems?

- Costly downtime
- Lost productivity
- Lost opportunities
- Inactivity is frustrating and expensive!



What results can be expected?

Short term: More efficiencies, security and productivity
Long term: Cost savings, fewer problems, streamlined processes, less capital expenses



A flexible budget custom designed for your business.

Companies can choose prices based on levels of service, locations, and devices. MSPs will evaluate a company's service needs while factoring in long term strategic goals.



Transparency leads to a trusted partnership.

The partnership between an MSP and their clients is based on excellent two way communication. There should be a flow of advice, problems and solutions going both ways. The more clearly a client can communicate their wishes, the better advice and guidance an MSP can give in return.



Making the Decision

- Compare equivalent services
- Learn each candidate's strengths & weaknesses
- Find compatible business styles

